

在中国寻求风险中的机遇



想要把握商业机会，就不可能没有风险。作为世界领先的战略风险顾问和保险经纪公司，达信了解这一点，并帮助全球许多成功运营的公司寻找出适当的风险解决方案。

达信（北京）保险经纪有限公司是达信在中国的全资子公司，总部设在北京，并在上海、广州、成都和石家庄设有分公司。达信是中国第一家也是唯一一家取得保险经纪营业执照的外商独资企业，公司目前正在迅速扩大运营网络。

达信在中国运营的时间已超过26年，其间一直致力于为这一全球最具活力的市场提供最佳的风险咨询和保险服务。达信中国拥有130多名专家，并建立了服务于中国客户的全球网络，在各个重要的海外市场设有专家帮助客户赢取更大的成功。

由中国保险监督管理委员会监管，达信是中国第一家获准从事下列业务的外商独资公司：

- 为企业提供保险咨询和风险管理咨询服务；
- 大型商业险经纪，再保险经纪，国际海运、航空和运输保险经纪

此外，达信在中国拥有保险经纪行业内规模最大的风险咨询团队，提供复杂的商业运营风险咨询。而团队内的企业风险管理(ERM)部门更是行业内的翘楚，凭借全球先进的国际经验以及丰富的本地知识协助企业发展风险管理战略，达成企业目标。

达信成立于1871年，迄今已有超过130年的历史，是全球规模最大、收入排名第一的保险经纪公司。达信的全球专业网络由世界各地400多个办公室和26,000名员工组成。公司以其无与伦比的实力和久经考验的能力，协助不同规模、不同行业的客户寻求独具创新的解决方案，帮助他们以国际视角观察和解决风险问题，并从国外保险市场获得服务。



达信在中国的专业服务团队包括：

- 海运
- 能源
- 航空航天
- 基础设施建设，包括电力、公共事业和建筑工程
- 贸易信用及政治风险
- 高科技与电信
- 私募股权和并购（PEMA）
- 体育、大型活动与特殊风险
- 环境风险
- 中国客户全球业务服务，针对进军国际市场的中国公司提供服务
- 亚洲客户全球业务服务—为在中国投资或经营的日本、韩国、台湾或其他亚洲客户提供服务
- 跨国企业客户服务，提供综合财产保险和巨灾保险服务
- 财务与专业责任保险服务，包括董事和高级职员责任和职业责任保险服务
- 风险咨询，包括（但不限于）企业风险管理，财产损失控制等
- 产品风险
- 保险及再保险市场服务
- 理赔服务

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Finding the upside of risk in China



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Marsh (Beijing) Insurance Brokers Co Ltd is Marsh's wholly-owned operation in China, headquartered in Beijing with branch offices in Shanghai, Guangzhou, Chengdu and Shijiazhuang. Marsh is the first wholly-owned foreign enterprise to be awarded an insurance broking license in China, and the company is rapidly expanding its network.

Marsh has maintained a presence in China for more than 26 years and is committed to delivering best practices in risk and insurance services to the world's most dynamic market. In China, Marsh has more than 130 professionals servicing over 1000 clients, and a China Global Client Service network of specialists in key offshore markets who are working to assist our Chinese clients be even more successful.

Marsh's risk consulting team is the largest in China among insurance brokers and provides comprehensive business operation risk advisory services. The Enterprise Risk Management (ERM) team is a leading ERM advisor in China, equipped by global expertise and extensive local knowledge to help companies in China develop and implement their ERM strategies.

Founded in 1871, Marsh Inc. has more than 130 years of experience and is the largest broker in the world by revenue. Marsh's professional network has 400 offices around the world with 26,000 employees. It has an unrivalled capacity and proven ability to collaborate and find innovative solutions for clients of all sizes and industries, and brings an international perspective to solving risk issues and accessing insurance markets abroad.



Marsh's specialty practices in China are:

- Asia Global Client Services – solutions for Japanese, Korean, Taiwanese and other Asian clients' investment operating in China
- Aviation and Aerospace
- China Global Client Services for Chinese companies expanding internationally
- Client Executive Practice, including general property and casualty
- Claims Service
- Communications, Media and Technology
- Energy
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- Financial and Professional Service (FINPRO), including Directors' and Officers'
- Liability (D&O) and Professional Indemnity
- Infrastructure, including power, utilities, and construction
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