

India

Marsh's India operation was established in March 2003. It was one of the first foreign professional insurance brokers to be granted a license to provide insurance brokerage services to corporations in India.

Local clients in India benefit from Marsh's risk professionals, who have both in-depth knowledge of local risk issues and needed insurance expertise to structure comprehensive and effective solutions. Clients also have access to Marsh's global network of resources and professionals.

Client-focus, innovation, and customized solutions comprise the business philosophy of the Indian brokerage operation. The goal is to meet the comprehensive risk and insurance needs of multinational companies, large and mid-size Indian corporations, and public entities.

A comprehensive range of integrated services is available to clients, including:

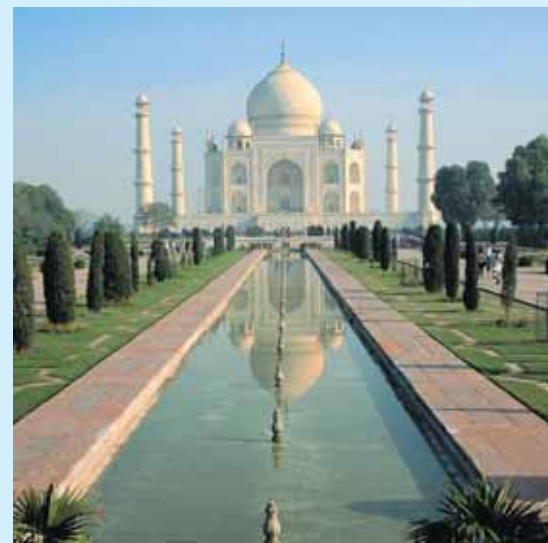
- Risk and insurance assessment, such as the total cost of risk analysis, risk mapping, and strategic risk reviews;
- Insurance program design;
- Placement of all lines of insurance;

- Advice on insurance security and renewal presentation to markets;
- Risk consulting in all major industries;
- Risk management, such as hazard management and control for physical assets;
- Alternative risk transfer arrangements, such as captive insurance feasibility studies and program development;
- Claims management; and
- Industry practice specialization, particularly Energy, Construction, Marine, Financial Institutions and Professions.

The India operation specialises in the following industry sectors:

- Oil, Gas and Petrochemicals;
- Infrastructure;
- Financial and Professional Services Providers;
- Credit and Political Risk; and
- Employee Benefits.

The service team comprises insurance professionals with extensive industry expertise and hands-on experience in handling direct insurance and reinsurance business.



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