

# Indonesia

Marsh has more than 20 years of experience in Indonesia and is the country's leading global insurance broking and risk advisory firm, providing comprehensive insurance and risk management services for virtually every type of industry, service, and government entity throughout the Indonesian archipelago.

Marsh's Indonesian operation has a staff of over 100 people who are dedicated to creating and implementing solutions to meet clients' insurance and risk management needs.

Clients benefit from Marsh's global expertise and resources, as well as the following integrated services:

- Risk and insurance assessment, such as the total cost of risk analysis, risk mapping, and strategic risk analysis;
- Insurance program design;
- Placement of all lines of insurance with experienced and secure underwriters;
- Advice on insurance security and renewal presentation to markets;
- Risk consulting to all major industries;
- Risk management, such as hazard management and control for physical assets;
- Alternative risk transfer arrangements, such as captive insurance feasibility studies and program development;
- Claims management; and
- Industry practice specialisation, particularly Construction, Marine, Energy, Power, and Mining.

The office structure is based on specialist divisions within a multi-disciplinary team environment to enhance the service capabilities for clients' specific needs. These include:

- Employee benefits professionals focusing on health, life, disability, and claims management;
- Marine experts focusing on shipping, cargo and liability exposures;
- Oil and gas individuals focusing on and understanding the unique insurance requirements in this area;
- Risk management consultants, who provide specialist loss control advice and crisis management consulting; and
- A Placement Services team dedicated to obtaining the best results from secure insurance companies to ensure the most competitive premiums.

Servicing delivery is further assigned to specific divisions, including a Global Division, which services more than



320 international Marsh clients in Indonesia; a Corporate Division, focused on local clients; a Risk Advisory Division, which provides solutions to complex exposures and dedicated claims as well as Private Client and Government / State-owned enterprise teams.

Marsh's success in Indonesia can be attributed to its skilled staff, who are committed to providing clients with the highest standards of service.

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