

Infrastructure Practice

Marsh's Asia Infrastructure Practice consolidates Marsh's regional capabilities in providing advanced risk management solutions for infrastructure projects and companies operating in infrastructure businesses in Asia.

The Infrastructure Practice provides risk management, insurance advisory, due diligence, and insurance broking services for companies operating in the following industries:

- Power & Utilities – nuclear, coal, gas, electric and water;
- Waste and Water Treatment;
- Transport – rail, mass transit, airport, highway;
- Ports and Terminals; and
- Infocom and Telecom.

Comprising professionals experienced in the design, implementation, and monitoring of risk management and risk transfer programs to meet the insurance requirements of infrastructure projects, the practice facilitates specialists – including our industry-trained engineers – to identify risks and formulate cost-effective transfer and management strategies.

Asia's Infrastructure Practice includes management of risks and projects during development, construction and operational phases, as well as advisory services to lenders and banking groups.

The practice draws on specialists from within the host country and the region, and uses the company's global resources for specific projects. This allows Marsh to design and implement superior risk solutions for major infrastructure projects in the region and to provide clients in Asia with a strong resource through which technical, marketing, and ongoing consultative support can be delivered.

Marsh in Asia's expertise in infrastructure projects is reflected by our recent appointment on the following:

- Risk management and insurance advisor for the first greenfield power project in Vietnam developed with limited recourse financing;
- Risk management and insurance advisor for the first greenfield water treatment plant in China developed with non-recourse project financing;
- Risk management and insurance advisor for the largest independent power project with limited recourse project finance in China;
- Risk management and insurance advisor to the first acquisition by a foreign company of infrastructure assets, both power and water, financed on a limited recourse basis in Korea;



- Risk management and insurance advisor to an independent power producer in the Philippines, which brought together for the first time the world's three largest Export Credit Agencies; and
- Risk management and insurance advisor to one of the first limited recourse telecom projects in India.

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