

# Japan

Today, Marsh in Japan is the leading insurance advisor and intermediary in the rapidly changing insurance marketplace in Japan, which has undergone substantial consolidation since the financial deregulation in 1997.

On behalf of its clients, Marsh in Japan provides access to the worldwide insurance and reinsurance markets as well as the global resources of all Marsh offices. Marsh in Japan's operation has been a wholly owned subsidiary of Marsh since 1955 and provides access to the services of sister companies within the Marsh & McLennan Group of Companies.

Marsh in Japan is the cornerstone of Marsh's Global Industry Practice, Japan Client Services (JCS), which is focused exclusively on servicing the insurance and risk management needs of Japanese multinationals. Today, over 280 insurance professionals service the overseas subsidiaries of Japanese multinationals operating in the Americas, Europe/Middle East, and Africa and Asia. Marsh in Japan provides the control and coordination function for these global insurance programs.

Marsh's specialised groups include:

- Industry Groups, which serve the Automotive, Financial Institution, High Technology, Life Science, and General Industries areas;
- The Risk Consulting Group, which specialises in sophisticated quantitative modeling of appropriate levels of risk retention and the traditional areas of loss prevention and control for physical assets; and
- Specialised Insurance Placement Teams, focused on Affinity, Executive, Risk, Infrastructure Risk and Marine Cargo to obtain the broadest coverage at the lowest cost from insurance companies operating in Japan.

Marsh in Japan has over 170 employees servicing all types of businesses and industries, including major Japanese corporations.

The team of trained, bilingual technicians is experienced in every line of insurance. They are also familiar with the United States and Japanese insurance markets, in handling the needs of U.S. multinationals operating in Japan, as well as assisting other Marsh offices that handle the overseas operations of Japanese multinationals.



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