

Aviation & Aerospace Practice

With more than 300 aerospace specialists providing tailor-made insurance solutions worldwide and Marsh & McLennan Companies' (MMC) expertise, Marsh's Asia Aviation and Aerospace Practice delivers a broad range of risk and insurance solutions that enable clients to identify, value, control, transfer, and finance risk.

Marsh is well established in this practice in Asia, with dedicated local professionals handling some of the largest and most complex aviation and aerospace risks in the region.

This combination of global strength and Asia know-how has enabled Marsh to become the leading insurance broker in the Asia Pacific region.

In Marsh's Aviation and Aerospace Practice, the scale of our operations is such that we are in daily contact with all of the world's major aviation insurers. Globally, our brokers place a greater volume of premiums into the markets than any other organisation. This breadth and depth of involvement creates market relationships and expertise necessary to help clients develop programs with the optimum balance of cost, coverage and financial security, and these qualities are capitalised on in the Asia region.

Marsh in Asia provides expertise in all disciplines of aerospace risk and

insurance, including marketing, technical and advisory, claims, reinsurance, risk consulting, and training.

Asia's Aviation and Aerospace Practice specialises in:

- Identifying trends affecting the industry and any associated risk issues as they emerge;
- Working with clients to evaluate and effectively manage their risk;
- Sharing best practices by analysing indemnity limits, claims trends, and retention levels across the industry;
- Strengthening relationships and understanding with insurers; and
- Designing insurance programmes and service packages around each client and their specific needs at an advantageous rate.

Globally, Marsh handles 4,000 aviation insurance claims in the region annually. We are renowned for our expertise in handling major and minor claims in the best interests of clients, seeking at all times to avoid unnecessary litigation and minimise the adverse financial and public relations aspects of any claim.

